



SMARTER FABRICATION

India's only U.S. Patented
Water-cooled torches
Continuous duty cycle systems

Dedicated to 1100 clients who trusted us with repeat orders

Vol: July 2007

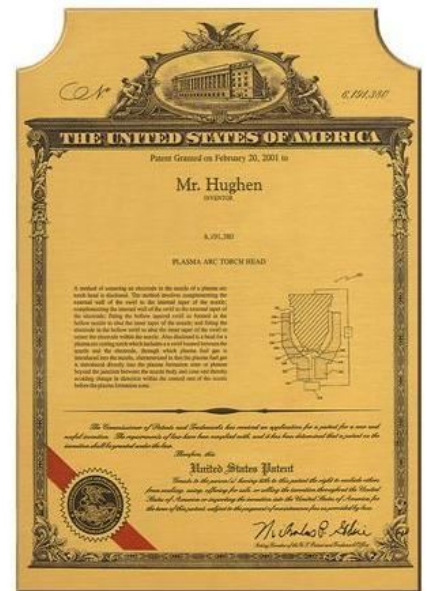


REWRITING THE RULE BOOK FOR FABRICATION.....

PERSONAL NOTE FROM M.D.'S DESK

On behalf of the youthful dynamism of my Plazma team, this special edition of our monthly Newsletter is dedicated to over a thousand Plasma Cutting customers in India and abroad. We thank you for trusting Plazma's patented technology. The harsh and unforgiving Indian Fabrication Shop, is the crucible that forged our award-winning designs. Our's has been a mutually rewarding journey. The '**cost efficiency**' of Plazma's technology is best exemplified by your growth. We congratulate your success and will continue to contribute your 'maximized' profit output, as we have been privileged to do over fifteen years.

Arundhati Huguen



Pieta



Madonna

BREAKING NEWS..... BUY BACK.....

Plazma's square edged cut is something we offer each and every plazma user today. Options have been structured to optimize maximum benefits to the fabrication sector. We are willing to discuss the advantages of 'buyback' of your old equipment with our latest designs, but have scaled a step further with an online service **helpdesk**. Contact our Service cell and keep pace with the latest technology in the world.

COST-CONSCIOUS ADVANTAGES

- Plasma's patented torches are more efficient and longer lasting
- Non-electronic power ,simplified heavy duty robust power source
- Redesigned heavy-duty transformers
- Cutting competencies 1 mm to 100 mm - clean,smooth & vertical cuts
- The new generation Pieta torches with longer-life spares and indestructible stainless steel body
- Reduces costs and increases profits
- Exerts negligible stress on cut edges
- Versatile and unsurpassable high speed performances
- Dross free weld ability with laser-like edges that eliminates post cutting
- Minimum metallurgical changes



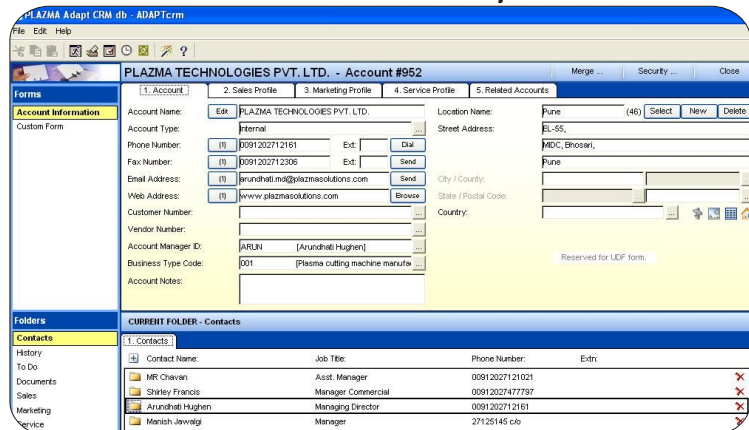
30 mm Stainless Steel Manual-Cutting

TRAINING SCHOOL

Robotic Training School... We have expanded into a 45,000 sq ft 'State of the Art Facility'. This new Factory layout will conform to ISO 9000 certification standards: conveniently situated near our First Plant. The later will be dedicated solely to **R&D and JOBWORK** requiring meticulous precision. This plasma and Robotic training facility is the **first of its kind in India.**



55 mm Stainless Steel cut job



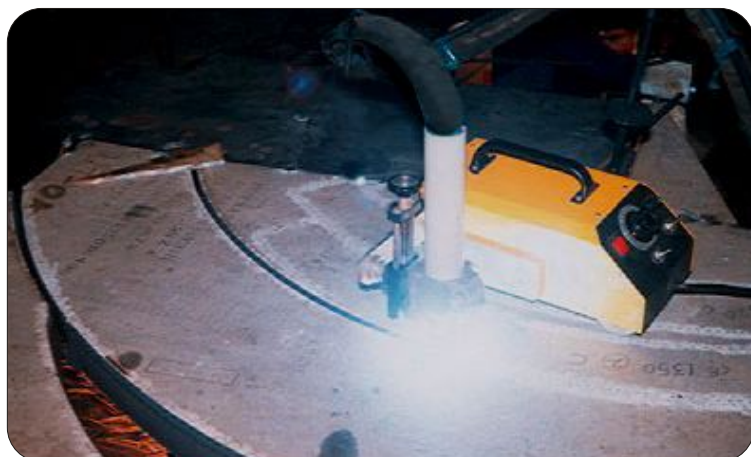
CRM software



Magnetic Template Profile Cutting

SPURIOUS CONSUMABLES

We have initiated legal measures to combat infringements of our Patents. Spurious consumables damage machines and affect cut quality. Our consumables are manufactured by the most advanced **MAZAK automats.** Rigid quality control parameters prolong the life and profit enhancing quality of Plazma's consumables.



80 mm Stainless Steel Trolley-Cutting

THE CUTTING OF MILD STEEL WITH PLAZMA IS CHEAPER THAN OXY-FUEL CUTTING

Cutting cost per meter (M.S. or S.S.) with trolley -

| Thickness | Cost |
|-----------|--------------|
| 6 mm | 4.20 Rs/mtr |
| 12 mm | 6.40 Rs/mtr |
| 25 mm | 12.90 Rs/mtr |

PSL Ltd, Varsana - Consumable life Over 300 mtrs (225 pipes of dia. 18", thickness-6.4 mm)

Preci-Fab Engineers, Kolhapur - Consumable life at 200 Amps: 80 mm S.S.= 55 Mtrs, 40 mm S.S.= 45 Mtrs along with clean and vertical cut quality as per DIN 2310 international standards

Youth India Auto Component Pvt. Ltd, Jamshedpur - Nozzle life 250 mtrs on 10 mm M.S.Plate on magnetic template profiler at 100 amps.

ON TIME 'CUSTOMER CENTRIC' SUPPORT

We have plan to open Service Centres in cities like Bangalore, Baroda, New Delhi and Jamshedpur. These centres will provide technical support to Plazma equipment users. In this IT driven age, each customer...big or small...will benefit from our interactive service-support initiatives. Our aim is to eliminate 'downtime' problems. We use advanced CRM software to track all our customer so as to fulfill their requirements in time. We invite you to become partners in your this journey.

Plazma Technologies Pvt. Ltd.

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THE CHOICE IS YOURS AND IT IS CLEAR, PLAZMA DELIVERS ENHANCED 'BOTTOM-LINE' EFFICIENCIES...